



Kodiak Venture Partners. “The company’s exceptional global market opportunity was a key driver in our decision to provide Vette’s seed funding as the company’s formation investor and to co-lead this first round of funding. Further, the company has a seasoned, proven management team that we have successfully worked with before and that knows the industry. This winning combination provides a solid foundation for the company’s future growth and success.”

Vette’s CEO, George Dannecker, was formerly president of Aavid Thermal Technologies. Ron Borelli, Chairman of Vette’s Board of Directors, served as Aavid Thermal’s CEO and chairman. Together, Dannecker and Borelli built Aavid Thermal into the world’s largest and most profitable heat sink company, bringing the venture from \$35 million to more than \$300 million in revenues in less than six years.

“The Vette team recognized and is executing on an outstanding opportunity that exists due to the strong growth and fragmented state of the current global thermal marketplace,” said John Simon, managing director, General Catalyst Partners. “In our view, the thermal solutions marketplace is ripe for a “transformation” involving the new global platform that Vette offers its customers. Thermal issues are multiplying rapidly due to a combination of increased electronic system complexity and the resurgence of the semiconductor industry. Vette’s strategy of becoming the only vertically-integrated, mission-critical thermal management solutions company is exactly what the global customer base is demanding.”

Both Dave Furneaux of Kodiak and John Simon of General Catalyst will join Dannecker and Borelli on the company’s board.

#### **About Vette Corp.**

Vette Corp. is a rapidly growing venture-backed global company that specializes in solving thermal challenges in electronic cooling for the leading OEMs in both the computer and industrial industries. With company owned Asian-based manufacturing of heat sinks and fans, coupled with their advanced applications and design teams, Vette Corp. offers their global customers the lowest cost, highest quality technology solutions for their most complex thermal problems. For more information, visit:

<http://www.vettecorp.com>.

#### **About General Catalyst Partners**

General Catalyst Partners is a private equity firm that invests in exceptional entrepreneurs and technical founders who are building the software solution and technology platform companies that will lead innovation and transform industries. Founded in 2000, General Catalyst Partners leverages its principals’ extensive operational, business development and technological expertise to provide portfolio companies with a catalyst for success through business building and partnership development assistance. General Catalyst is headquartered in Cambridge, Mass. For more information, please visit:

<http://www.generalcatalyst.com>.

**About Kodiak Venture Partners**

Kodiak Venture Partners is a Waltham, Mass.-based venture capital firm focused on seed and early stage investments in emerging communications/IT, semiconductor and software companies. With a focus in the eastern regions of the U.S. and Canada, Kodiak Venture Partners builds relationships with entrepreneurs seeking accelerated market success. Kodiak's investment partners are successful high-technology business entrepreneurs who take a high-impact, hands-on approach to forming, operating, building and funding market leaders. For more information, visit [www.kodiakvp.com](http://www.kodiakvp.com).

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